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## **HURST PLASTICS OPENS THE DOOR TO GREATER BUSINESS EFFICIENCY WITH SAGE 1000 FROM CPiO**

European door manufacturer and supplier, Hurst Plastics has 'gone live' with a new business management solution from ERP specialist CPiO, in an order valued at £250,000. The new Sage 1000 system is being implemented and supported by CPiO who are headquartered in the West Midlands and the operation of the system is expected to increase company efficiency by integrating all business processes for this 200 strong manufacturing business. The new software will be installed and run on a high-speed network at Hurst Plastics 35,000 square feet manufacturing site in Kingston-upon-Hull.

Hurst Plastics, part of the Hurst Group Northern, is a European manufacturer and supplier of PVC-U decorative door panels and high security polymer doors. Established for 15 years, the company manufactures products used specifically in the double glazing field. Averaging 200 deliveries per day, Hurst Plastics operates nationwide and exports to 33 different countries around the world.

Leigh Jagger, Administration Manager comments, "As our business has grown, our current system simply could no longer handle the increasing levels of activity we have relating to deliveries and invoicing. It had become unstable and needed urgent replacement. We were introduced to CPiO and were impressed by their knowledge and understanding of our business and the requirements of our industry."

CPiO provide integrated business solutions and are one of the largest resellers of Sage software in the UK. Jagger notes, "CPiO offered us invaluable consultancy advice in defining our requirements. It was clear that Sage 1000 was an excellent fit to our needs."

The Sage 1000 system will be used by 40 employees, including 8 customer service personnel, who will use the software for all aspects of the business. However, the initial 'go-live' is for sales order processing and management, together with all of the financial accounting. Jagger explains, "We will be looking at additional ways we can use the software in the future as we know our initial use will only be utilising about 40 percent of the functionality offered by Sage 1000. We will, in consultation with CPiO, look at additional ways we can utilise the Sage 1000 software having complete confidence that CPiO will support us through this period"

Jagger concludes, "Throughout the entire process - from advising us at the beginning to the actual implementation of the software - CPiO's understanding of Sage along with their business acumen has been phenomenal. We always feel safe in the knowledge that whatever we ask of them, they will work to find a solution for us."

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### **About CPIO Limited**

Based in the West Midlands, CPIO is a privately owned company that provides integrated business solutions covering all aspects of the enterprise - such as finance, manufacturing, distribution, CRM, business intelligence and e-commerce.

Founded in 1990, CPIO has over 18 years experience working with third party resellers to offer mid-market organisations bespoke solutions which address a range of business needs. The company works with clients across a wide range of industries, including Automotive, Manufacturing and the service industry.

A Sage Strategic Partner, CPIO is one of the top resellers of Sage's Mid Range software in the UK. Solutions include Sage 1000, Line 500, Sage 200 Suite, Sage CRM, SalesLogix and Sage CRM.com. CPIO has strategic alliances with many third party providers including Sage, Microsoft, Oracle and IBM, enabling it to deliver total business solutions to its customers

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