



## Sage 200 Software Collection

A suite of business management software to help your business to manage its Finances, Customers, Projects, Reporting and Growth

Sage 200: Software for the smarter business

BP Logo

# Hello

Sage have been supporting businesses like yours for over 27 years, providing software and services to over 5.4 million customers. And it's because of this experience that we can literally offer help with any aspect of running a business.

This booklet is designed to showcase the range of business software we provide in our Sage 200 Suite. We've broken this down into six sections:

- An introduction to the software suite
- Managing your Finances
- Managing your Customers
- Managing your Projects
- Managing your Reporting
- Specialist Industry Software

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**If you'd like to find out more about any of the Sage 200 software, please give us a call on xxxx xxx xx xx and we'll send you more information or arrange for you to attend an upcoming Webex demonstration.**

# Your Platform to Smarter Working



“I need my business to run as efficiently as it can.”

## An introduction to the Sage 200 Suite

**The Sage 200 Suite is perfect for businesses who want to pick and choose specialist software that fits their business processes and integrates to share relevant information across departments and sites.**

- Build the software that suits your business. You choose the software that will provide each of your departments with the specialist tools that are easily customised to best fit the way they work.
- Give your people customisable screens of their specific workflow and key performance indicators offering them focus and the information they need to react quickly and influence their people.
- Provide your people with one view of the customer, save man power across departments by working from one database that gives everybody one up to date and accurate view of the customer.

# “I need a solid foundation to work and build from.”

## Sage 200 Platform

**The Sage 200 Suite combines specialist Finance and Customer Relationship Management (CRM) software that forms the platform for additional modules. The platform of business management software allows you to pick and choose the right software to meet your business needs.**

These additional modules include:

- Sage 200 Commercials
- Sage 200 Business Intelligence
- Sage 200 Project Accounting
- Sage 200 Web Time and Expenses
- Sage 200 Construction
- Sage 200 Wholesale and Retail
- Sage 200 Point of Sale
- Sage 200 Bill of Materials
- Sage 200 Manufacturing

Call us on **xxxx xxx xx xx**  
to find out more or visit  
**www.xxxxxxxxxxxxxxxxxxxxxxx**

# Managing your Finances

“I need a finance package that runs my day to day business and provides business control with extensive management reporting.”

## Sage 200 Financials

**The Sage 200 Financial modules that form part of the platform of your suite, is perfect for small to medium sized businesses that require between six and fifty users to complete their daily finance tasks.**

- Process all of your transactions quickly and efficiently
- Includes Cash Book and Nominal, Sales and Purchase Ledgers.
- Create payment templates, place payments on hold, merge nominal ledgers from separate companies, create multiple cost centres and codes quickly and with ease.
- Process VAT returns with ease, drill down into the figures from the screen that replicates a VAT form to allow you to analyse figures further.
- Import transactions and budgets that are held in other applications quickly and easily. Ideal out of the box software for large organisations with complex processes.
- Straightforward to install, easy to learn and flexible with ease of customisation.

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# “I need finance software that helps automate and manage my supply chain.”

## Sage 200 Commercials

**Add Stock Control, Price Book, Sales Order and Purchase Order Processing that integrate with your core financials software. Ideal for businesses with more complex accounting needs.**

- Give your people the ability to manage the entire Purchase Order Processing procedure, from creating a purchase order to checking goods received against purchase order and supplier invoice.
- Automate processes to manage your supply chain with confidence and efficiency - ensuring that the correct goods are always received and paid for.
- Give your people control of your entire sales order process, from raising a quotation or an order and ensuring stock availability, to dispatching goods and creating invoices.
- Automate your documentation production such as delivery notes, invoices, pick lists and order acknowledgment.
- Configure user privileges for margin calculation, discounting and other needs

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# Managing your Customers

“I need smarter customer software that gives me real insight to help me increase sales leads, conversion to sale and retention rates.”

## Sage 200 CRM

**Sage 200 CRM is the perfect Support, Sales and Marketing tool for your business. Sage 200 CRM allows you to retain key customer information and act upon the data stored on your Sage 200 software.**

- Give your people real-time access to relevant customer data including orders, call and escalation history, interactions, multiple contacts, support cases, e-mail and documents sent and received, sales opportunities, and more.
- Track and manage each of your customers and prospect contact points from anywhere in the world with web and wireless access.
- Manage and analyse all current and historical details and activities, manage opportunities, and automatically distribute leads to your sales professionals.
- Execute more effective integrated marketing campaigns. View, profile and report on customer behaviour and propensity to react to communications by using data captured by all areas of your Sage 200 Suite

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“I need to learn more about the benefits of using customer relationship management software.”

Find out more about our how to plan, implement and capitalise on your competitive advantages with Customer Relationship Management Software at:

[www.talkingaboutcustomers.co.uk](http://www.talkingaboutcustomers.co.uk)



A successful implementation of customer relationship management (CRM) software is based on the foundations of good planning and understanding.

If you'd like to find out more or join us for a Webex give us a call on xxxx xxx xx xx.

# Managing your Projects and Reporting



## Sage 200 Project Accounting

**The ideal software for any business that operates in the service industry or works on a project basis. Sage 200 Project Accounting integrates with other areas of the Sage 200 Suite to quickly and accurately analyse the cost and profit of a project as it progresses.**

- You can set up a simple or detailed project structure that suits the way your business works with amendable titles to suit your businesses terminology.
- Track the profitability of your projects with customised structures, flexible cost transactions, drill down analysis and accounts integration.
- You can automate your invoicing process and set up billing schedules. This will help you ensure accuracy with flexible billing options, including billing a fixed cost, quantity or by percentage complete on one of your projects project.
- View, sort and filter customisable reports and enquiries, to show the position of your projects at anytime – including data such as progress against budget, billings to date, revenue per project, change orders, and much more helpful project-related information.

## Sage 200 Web Time and Expenses

**This straight forward to use optional add on to the Sage 200 Project Accounting software allows users that work remotely to enter their time and expenses through a web interface. The entries are synchronised back into Sage 200 for approval and allocation to their specific projects.**

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“I need an efficient reporting tool, that saves my people time and can offer me genuine business insight.”

## Sage 200 Business Intelligence

**Imagine the man hours and cost it takes to collate an insightful report. In some cases key people can spend more time preparing, analysing and collating data for forecasts and reporting than achieving the targets they're reporting on. With Sage 200 Business Intelligence your key people will be able to analyse and extract valuable reports quickly and effectively.**

- Complete with time saving, pre-defined reports allowing you to analyse and understand financial information within the Sage 200 Suite.
- You can bring business data into the familiar Microsoft Excel® environment allowing quick analysis and ease of distribution.
- The report fields are changed in seconds allowing quick, easy reporting and analysis.
- Reduce the need for complex time consuming spreadsheets which require manual intervention and manipulation.

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to find out more or visit  
[www.xxxxxxxxxxxxxxxxxxxxxxxxxx](http://www.xxxxxxxxxxxxxxxxxxxxxxxxxx)

# Software for your Industry

“I need business software that understands and provides specialist software for our industry.”

## Sage 200 Manufacturing

**Sage 200 Manufacturing is used by a number of businesses involved in assembly processes or manufacturing. The Sage 200 Manufacturing software supports you in all areas of manufacturing and assembly from complex planning, materials management and costing to order and collecting payment.**

- Build the manufacturing software that suits your needs by adding Bill of Materials, Job Controller, Batch Controller or Manufacturing Planner.
- Offers the ideal 'out of the box' solution whether your processes are simple or complex.
- Control your production process and meet delivery times.
- Manage your cash flow keeping an accurate track of stock and deliveries.
- Control product quality – tracking items all the way through production and delivery.
- Improve planning, reduce costs and optimise production creating a lean supply chain.

## Sage 200 Construction

**Sage 200 Construction streamlines processes between Professional Quantity Surveyors, contractors, subcontractors and HMRC. Made up of three specialist modules including Contracts, Estimating and Day Works - Sage 200 Construction ensures your software fits to your industry needs.**

- Contracting features like subcontractor self-billing, client invoicing, sales and purchase retention tracking allows you to focus on building your profits.
- Take advantage of the Estimating module that simplifies the processing of tenders and quotations from enquiry register, through subcontract enquiry and comparison, to tender submission.
- The inclusion of a Day Works job costing module processes your reactive maintenance/callout work from order receipt through to final invoice. Subcontractor control is improved giving access to multiple operations from one source.

## Sage 200 Wholesale and Retail

**Sage 200 Wholesale and Retail is the ideal merchandise management software for wholesales, retailers and trade counter businesses.**

- Install a merchandise hierarchy or matrix by structuring a product by its variants such as style, size and colour.
- Setup multi branch company promotions or price changes centrally.
- Build a company hierarchy in your business software and define the physical makeup of your company by region, area, store or warehouse.
- Integrates with a Sage 200 electronic point of sale system, offering a complete retail solution.

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# Business Partner Information





