

How do you know it's time to upgrade your Sage 500 or Sage ERP1000 solution to Sage ERP X3?

What is Sage ERP X3?

Sage ERP X3 is a business management solution designed for mid-sized and large companies. It is a web-based ERP system, with the option of global support for international markets or a domestic roll out for growing companies.

With integrated financial accounting, CRM and support across all business processes including finance, services, distribution and manufacturing.

Integrating your operations, customers and suppliers, Sage ERP X3 is an affordable solution that is adaptable and customisable to the needs of your organisation.

The challenge with Sage 500/1000 - Supporting overseas operations

As a growing and successful business you have expanded your operations domestically, and have plans on your road map to move into EMEA and beyond, in the coming years.

Although you have run a company in the UK for many years and are familiar with the legislative landscape, foreign taxations and legislations are less familiar. With workers overseas you need a package that is available in your domestic language as well as the languages in your operating countries.

You need a software system you can rely on to be compliant, and help you manage multiple currencies, languages and legislations and consolidate information into a single set of accounts and reports

The Sage ERP X3 solution

Sage ERP X3 supports multiple languages, currencies, companies, sites (and legislation where appropriate) so you can run a sophisticated multi-site planning and distribution business in a multi-country environment as easily as a single domestic implementation. It is a purpose built solution for multi-national companies wishing to develop their business in several countries without investing in a complex and costly global management system.

Sage ERP X3 supports multiple legislations in a single folder solution, this means that multiple international companies can be set up in a single system and give you visibility of your whole company from a single point of access.

Sage ERP X3 supports an Account Core module structure, meaning that all operating companies can have a different accounts structure (if required) but common reports are available from across the system.

The challenge with Sage 500/1000 – New technology

Today's CIO not only has to look after the technology in place today, but needs to keep an eye on the market place and decide on the most efficient and technically sound strategy for the future – choosing software and hardware alike that will support their needs now, and in the future.

Today's businesses have an ever wider range of requirements to help them achieve efficiencies and compete in today market place, including e-commerce, mobile working, remote access to business critical data, smartphone and tablet compatibility to name but a few.

The Sage ERP X3 solution

Sage ERP offers a range of solutions to support the needs of a forward thinking CIO.

Access your data and business applications over the Internet and enable customers and partners to access information and services around the clock from any web browser or mobile device. Personalised, intuitive and highly secure, Sage ERP X3 E-commerce and Web Services gives you unmatched autonomy in designing and managing your websites and interacting with your business partners.

With Sage ERP X3 users can chose to run the application and store information using Microsoft SQL Server or Oracle database, with the choice of Microsoft, AIX Unix or Linux Red Hat operating systems. Giving you the option to choose from current industry standard products, supporting large data volumes which are also aligned with your wider IS strategy and also support your business needs.

Not only should businesses ensure that they are running their ERP solution on a commercially available version of an operating system or database, but they must also ensure that these products are supported by the associated helpdesk. Running an OS or DB that is no longer supported by your ERP Software provider can prove a large risk to organisations and result in the associated software not being supported.

The challenge with Sage 500/1000 - Scalability

Your business is growing as you expand your product range, with this growth comes more employees, more data transactions and the need for more users across your organisation.

Although your current Sage ERP solution has supported you in the past, increasingly you need to manage more concurrent users to aid efficiency, develop processes and enable you to explore new markets and geographies..

The Sage ERP X3 solution

With Sage ERP X3 you can have between 4 and 2000 users, making it a highly scalable solution, and ideal for a business that has aspirations to grow and needs scalability to suit.

And as Sage ERP X3 is priced per user rather than per company used, the scope for expanding the coverage of your ERP solution across all of your operating companies, through either growth or acquisition, has never been more cost effective.

Sage ERP also support intercompany trading, GL consolidated reporting across all companies, currencies and languages, and full reporting capabilities.

The challenge with Sage 500/1000 – Consolidation and reporting

Consolidation of information from your operating companies, in various locations (domestically or globally) is key. You need to be able to mine data from different areas of your business efficiently and provide cross company reporting.

This information will provide you with the agility to respond efficiently to changes in your business and help to monitor performance in the long term.

Changes in business structure, supply-chains, tax legislation and policy must all be reflected in your ERP system configuration. The VAT impact of these changes cannot be overlooked by businesses and must be configured accurately in the ERP system and consistently maintained.

The Sage ERP X3 solution

Get the most value from your business information with the least amount of effort. Sage ERP X3 continually updates information to give you real-time visibility across your organisation from a single, consistent, purpose built reporting tool.

Effortlessly create financial reports and analyse data from Sage ERP X3 utilising Microsoft Excel. Improve the productivity of your finance team, enhance report presentation and streamline report preparation. With embedded Business Intelligence you can spend more time focusing on information analysis and interpretation, and less time pulling the data together.

VAT is a transaction-based tax, linked to the day-to-day operations of your organisation. Sage ERP X3 can help to ensure your VAT calculations are aligned to your ERP configuration and support your organisation to mitigate compliance risks.

The challenge with Sage 500/1000 – Managing Complexity

Segregating information to suit your internal functions, rather than the needs of your customers, is no longer good practice in today's marketplace.

You need your software to be working alongside your business processes. Linking data, customers and finances together, streamlining your processes, and most importantly sharing one view of your data across all departments. Your requirements include increasing the visibility of pricing and quotations, supply chain and stock management, invoices and payments, as well as consolidated reporting across multiple companies and sites.

The Sage ERP X3 solution

Sage ERP X3 offers a single, shared view of your data helping your business work more efficiently and effectively across different areas of your organisation, providing:

- Detailed reports and process management that fit your business needs.
- Complete view of your customers – ensure the prices you quote are in line with the pricing services available, applying the appropriate discount and bundled components
- Keep your customers informed - check that stock is available for an order so you can keep your customer updated on progress
- Accurately invoice your customers and chase debtors
- Support & customisation - local support and industry-specific expertise available
- Sage ERP X3 has an integrated CRM module that comes as standard

Are the following events happening in your business?

- You are growing your business from a domestic company to a global operation
- You need a system your people can work on in their local language
- Increasingly complex business processes

It's time to think about upgrading if your business is facing these challenges with Sage 500/1000...

- You need integrated, multi-companies
- You need a range of languages
- You need more concurrent users

Reasons to choose Sage ERP X3

- Sage ERP X3 is a multi-company, multi-site, multi-location product
- Sage ERP X3 is priced per user, there is no charge for multiple companies
- Sage ERP X3 has an integral CRM module that comes as standard
- Sage ERP X3 has multi-currency and multi-language as standard

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The Sage logo is displayed in a bold, lowercase, sans-serif font. The letters are a dark green color. The 's' and 'a' are connected, and the 'g' has a distinctive shape with a small loop at the bottom. The 'e' is also connected to the 'g'. The logo is positioned in the bottom right corner of the page.