

SAGE X3 **PRODUCT** **BROCHURE**



Sage

Embrace change at speed

Sage X3 helps businesses thrive in the era of AI, delivering smarter business insights, intelligent automation, and speed. This complete business management solution transforms how you manage operations, processes, and people, allowing you to respond faster to changing customer demands.

Sage X3 is a faster, more intuitive, and tailorable alternative to traditional ERP systems. It's available in the cloud, hosted, or on-premise giving you the flexibility to choose the deployment model that best fits your organisation.

“We’ve reduced our inventory carrying costs by 30%—that represents nearly \$500,000 in cash freed up. Inventory turns are up by 20%. The time to produce a custom quote is down by 75% and we added over 100 customers in one year.”

— Rich Sade Vice president and COO, S&S Hinge Company
Chicago, IL

Thrive as
a global
business

Gain faster
business
insight

Tailor your
experience

Intuitively
manage
operations

Generate
industry
leading ROI

AI-powered
innovation

“Without Sage X3 we would not be able to run our business as we do today; we would lose a lot of the customer accuracy, we would have prolonged delivery times, and it would be harder for the people working here.”

— Behrooz Gilanpour, CEO,
Ozonetech, Sweden



Thrive as a global business

In a connected global world, our AI-driven features keep you ahead—automating compliance and optimising workflows

With Sage X3 you can:

- Achieve faster customer response times by running an agile, connected organisation across multiple companies, business units, and sites
- Maintain one system of record across globally distributed operations for accurate planning and forecasting
- Maintain local compliance with multi-currency, multi-ledger, multi-legislation, and multi-language functionalities
- Streamline international transactions and invoicing, adhering to local banking formats, and consolidate foreign operations for simpler financial reporting
- Automate tax declarative processes and e-invoicing requirements, from translations to electronic submissions, and adhere to local regulations



Gain faster business insight

Unlock predictive analytics and proactive insights with embedded AI, identifying anomalies, risks, and new opportunities as they happen

With Sage X3 you can:

- Generate insight with data across multiple machines and sources and create consistent analytical models
 - Give your team personalised information with access to live dashboards customised for specific business roles to monitor performance and alert them to abnormalities in the business
 - Create customisable scoreboards for individual business roles and navigate up and down the audit trail to manage risks
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- Distribute consistent reports across the organisation, trigger alerts and workflows based on KPIs, and enable collaboration to make better decisions
 - Stay compliant with local data regulations such as the General Data Protection Regulation (GDPR)

“We needed our ERP solution to be easy enough for everyone in the business to use, flexible enough to customise, as well as robust enough to handle the complexities of our multi-location, multi-departmental, and multi-country organisation.”

— Caroll van Wyk, Financial Information Systems Specialist,
Hungry Lion, South Africa



Tailor your experience

Enable your team to work smarter and more efficiently with a modular and flexible system that will grow

With Sage X3 you can:

- Customise processes, build new applications and integrate seamlessly with 3rd party applications with Sage X3 Builder
- Configure your solution to support your industry-specific processes, from manufacturing and distribution to business services
- Build a custom solution by accessing specialty applications built by our vibrant partner ecosystem and develop new applications using industry-leading development tools
- Create personalised user experiences for your team using powerful configuration capabilities
- Choose to run your solution in the cloud, as a Sage service, on your partner's data centre, or on your own infrastructure

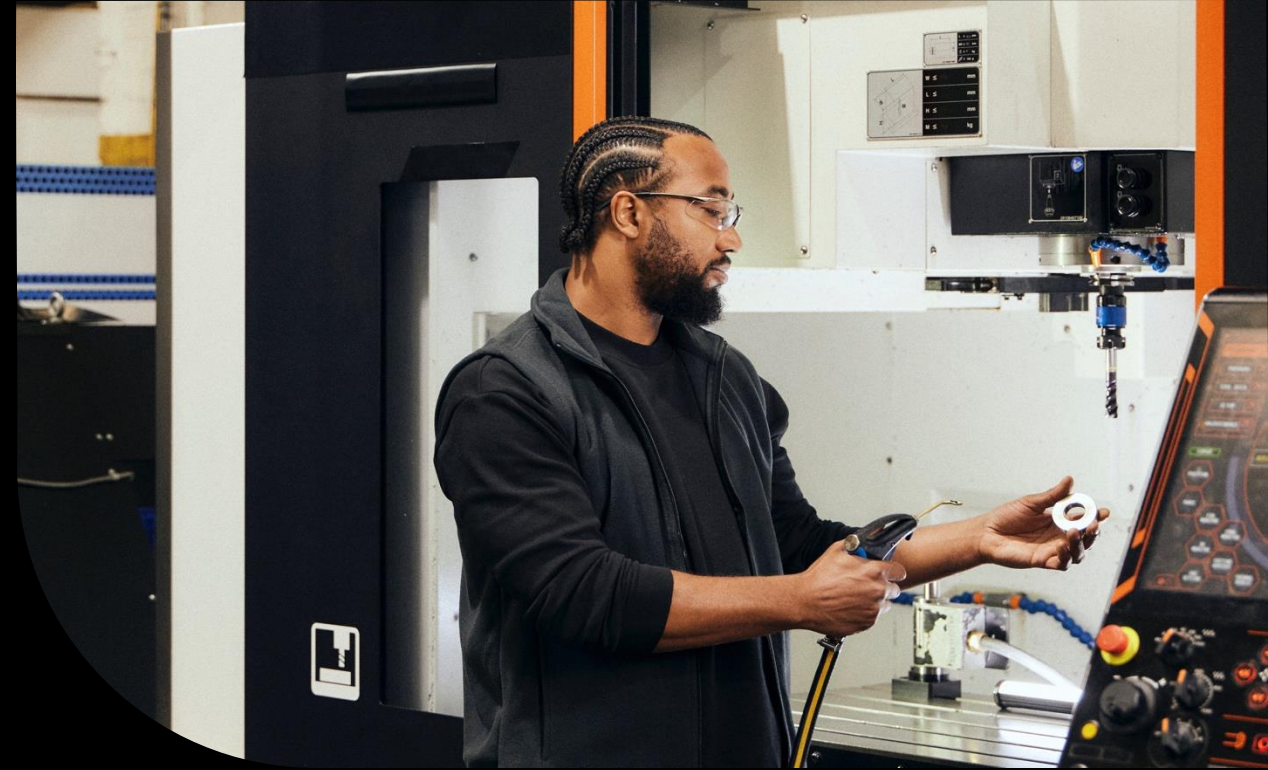


Intuitively manage operations

Stay competitive in the face of growing complexity with an end-to-end solution to manage your operations and people

With Sage X3 you can:

- Streamline core processes to accelerate the management of business across procurement, manufacturing, inventory, sales, customer service, and financials
- Reduce business complexity using easy-to-use business applications that are tailored to your specific business needs
- Improve cost management and gain better control of project profitability
- Drive continuous improvements with quality management non-conformance and non-compliance capabilities allowing you to identify issues, reduce costs, and improve customer experiences
- Stay productive from anywhere with intuitive mobile applications allowing you to check inventory, take customer orders, approve purchases, and view key performance indicators on the go



“The proof is in the numbers. Empire has grown over **300% since implementing Enterprise Management. We saw immediate performance increases, including a 30% reduction in productive labour and consolidation of an entire warehouse facility footprint, and annual savings of around \$400,000.”**

— Robert Turtledove President and CEO
at Empire Candle Co, USA

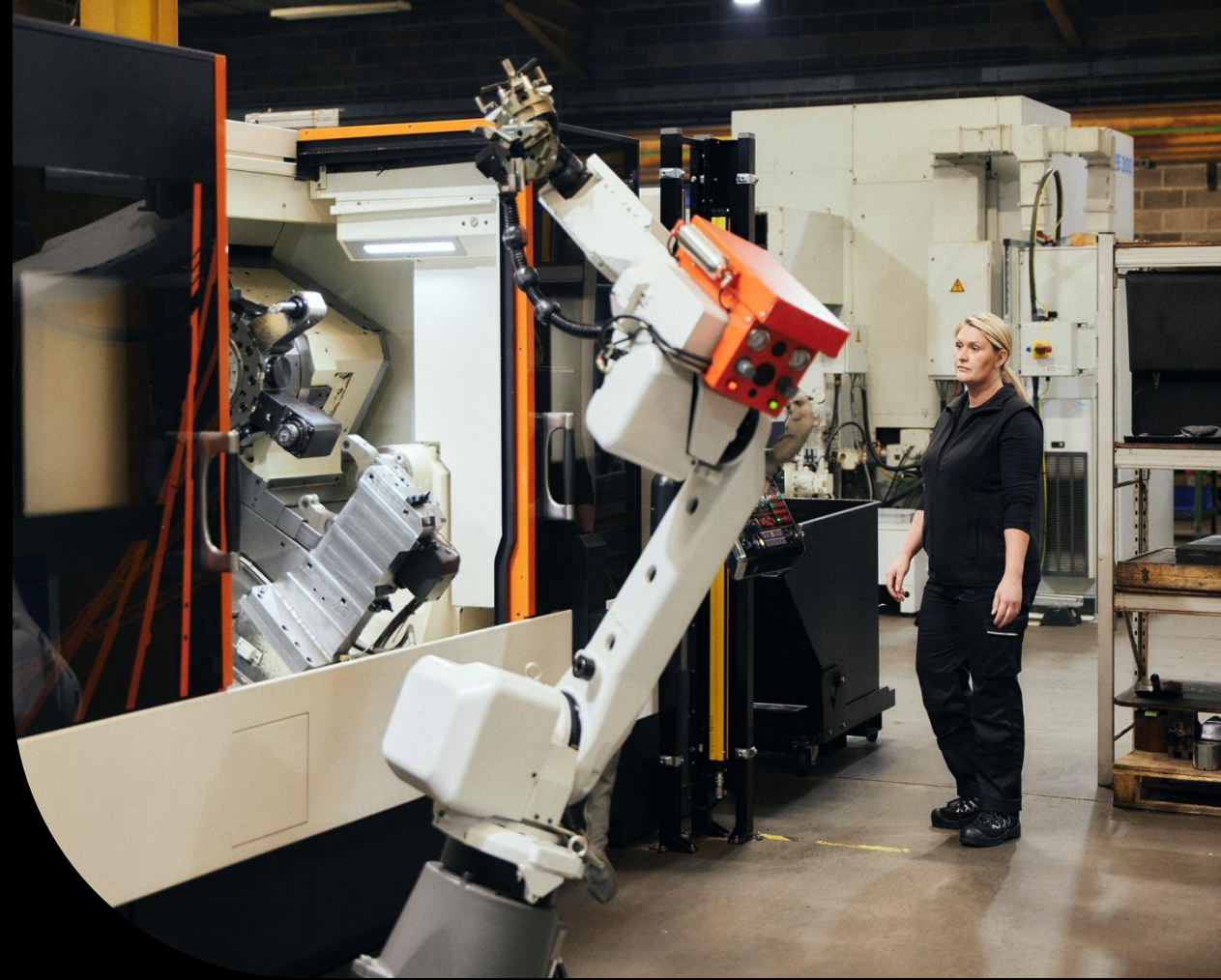


Drive Growth and Efficiency at Scale

Retain your competitive advantage and thrive by increasing agility and embracing change at speed

With Sage X3 you can:

- Reduce administrative burdens by automating key accounting and finance tasks such as processing orders, invoicing, and managing journals
 - Enable faster production cycles and faster response times, while efficiently managing the supply chain
 - Spend more time focusing on new business services and driving out inefficiencies
 - Operate efficiently with a global partner network and services team offering world-class support
- Partner confidently with Sage, a champion of business builders for over 40 years, that now serves over 6 million customers across 25 countries



AI-powered Innovation in Sage X3

Unleash the power of trusted AI: Elevate how your business works with Sage Copilot and AP Automation

With Sage X3 you can:

- Empower teams with Sage Copilot: Conversational AI embedded in Sage X3 delivers actionable insights, predicts risks, and answers your business questions in plain language
- Automate with AI-powered AP Automation: Slash manual data entry and reduce invoice processing time by up to 50%, freeing your finance team to focus on high-value work
- Drive efficiency and confidence: Real-time alerts, insights, automated workflows, and continuous learning mean smoother operations, fewer mistakes, and rapid response to opportunities across every department.

Built on a trusted, secure AI foundation, our AI-powered features deliver measurable results from day one and continually get smarter the more you use them.

Business Insights

Automatically flag opportunities/anomalies/errors and suggest corrective actions to help you to make smarter decisions faster.

Advanced Automation

Get work done faster by automating tasks and streamlining workflows.

Deeper industry solutions

Go beyond the power of generic business assistants and leverage industry-specific smart tools to automate and level up your business operations.

Sage X3: Meeting industry needs



Agriculture

- Fruit & vegetable
- Nuts, Cereals
- Flour mills
- Winemaking
- Dairy, Meat
- Livestock
- Co-ops
- Seed-to-sale



Process Manufacturing

- Food & beverage
- Chemicals
- Cosmetics
- Nutraceuticals
- Pharmaceuticals



Discrete Manufacturing

- High tech
- Industrial equipment
- Fabricated metal
- Electrical appliances
- Rubber & plastics
- Furniture



Distribution

- Wholesale trade
- Warehousing & logistics



Product Services

- Consulting services
- Engineering services
- Equipment rental
- Maintenance & repair
- Construction

Multi-mode manufacturing | Regional or international operations | Complex business processes | High-growth

Extensive ERP capabilities



Financial

- Multi-legislation
- GL and cost accounting
- Cash management and banking
- Accounts Payable and Receivable
- Budgeting and forecasting
- Fixed Assets



Sales

- Order-to-cash management
- Sales rep commissioning
- Pricing and discount rules
- Credit risk management
- Recurring invoicing



Customer Relationship

- Engagement planning
- Sales opportunities
- Contract management
- Service and support
- Warranty control



Project

- Project tracking
- Resource allocation
- Integrated with sales, purchasing and manufacturing flows
- Project costing
- Project revenue recognition



Supply Chain

- Supplier performance and evaluation
- Procurement planning
- Logistics optimisation
- Advanced purchasing costs control
- Inter-company and inter-site automatic transactions



Quality

- Full traceability across the supply chain
- Batch and lot management
- QC procedures
- Automated workflows and alerts
- Audit tracking



Manufacturing

- Discrete, process and mixed-mode manufacturing
- Quality Control and full traceability
- Multi-level BOM and Routings
- Accurate costing with variance analysis
- Prototype management
- Shop Floor operations control



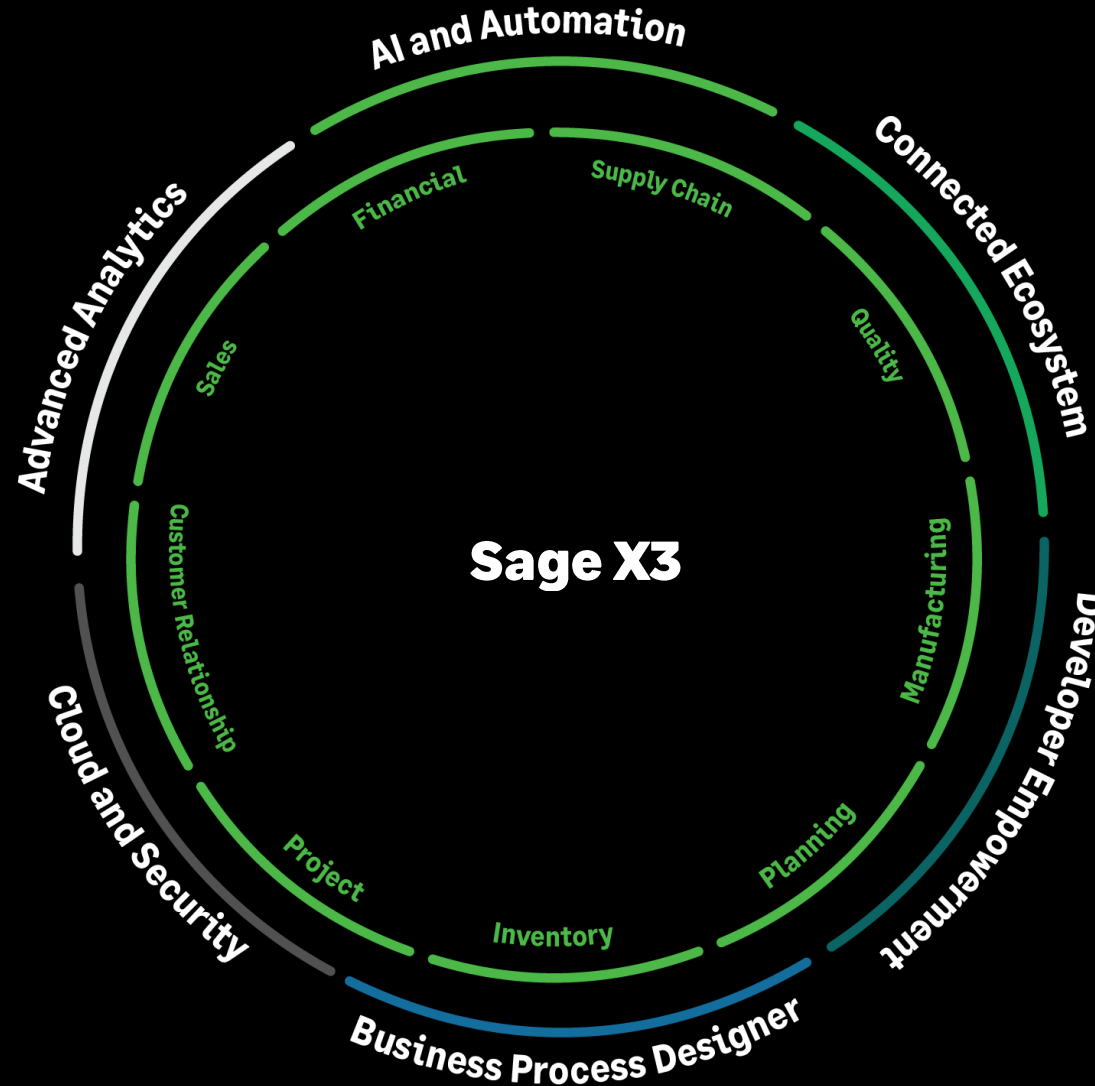
Planning

- MRP and MPS
- Forecasting
- Advanced scheduling and tracking
- Preventive maintenance



Inventory

- Warehouse location management
- Stock status, availability and allocation management
- Automated receiving, delivery and transfers
- Shelf-life management (FIFO, LIFO, etc.)
- Mobile operations and packaging management



Focus on what matters most:
Delivering high quality products and
services.

Uncover the real benefits of AI-
powered automation and data
exchange.

Visit CPIO.co.uk to learn more,
book a demo, or talk to one of our
experts.

Discover how the scalability of Sage X3
can help you reduce business
complexity and thrive.





CPIo Limited

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