

Product Brochure

# Sage Intacct

Industry-leading cloud finance software  
built for growing businesses

Sage

cpio



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# A powerful foundation built for success



## A best-in-class provider

Designed to accelerate your success—our cloud financial management platform delivers deep accounting capabilities across multiple industries and:

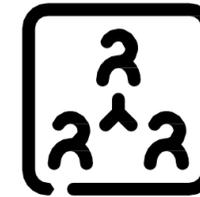
- Reduces time to close by up to 79%.
- Sees real-time reporting across hundreds of consolidated entities.
- Puts finance leaders in a position to drive more growth.



## Innovative features for today and tomorrow

the modular, true cloud financial management platform of Sage Intacct meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

With four major releases annually with an average of 50 new features per release for our customers, innovation is in our DnA, and industry analysts have named Sage Intacct as a “visionary” and a “leader”.



## True cloud flexibility and accessibility

Keep your organisation agile with an open and configurable cloud accounting solution that lets you easily share data and connect multiple solutions, including Salesforce.

Sage Intacct handles 100m application requests per day, 1b API calls per month, and 50b+ financial records.

Your entire organisation can leverage intuitive systems that your global teams can learn and navigate with ease.

**“Sage Intacct  
customers achieve  
an average 250%  
ROI and payback  
in less than  
6 months”**



# Our solution

## Sage Intacct at a glance

### Built for finance, by finance

As a best-in-class financial management solution, Sage Intacct provides a simple and flexible open API to dozens of related solutions like Salesforce, Expensify, Kimble and many more. With easy connection and integrations with other solutions, Sage Intacct can fit to your exact industry and business needs.

### Key features of Sage Intacct



Core financials



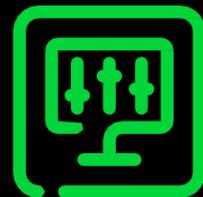
Billing



Advanced functionality



Dashboards and reporting



Platform

The screenshot displays the Sage Intacct Sales dashboard for the period ending 31/12/2019. Key metrics include:

- Cash on Hand:** £1.58M (this month), +£180,535 vs. prior month.
- Accounts Receivable:** £8,835,894 (this month), +£529,443 vs. prior month.
- Intercompany Receivable:** £22,000 (this month).
- Disputed Amount:** £105,935 (this month), no change vs. prior month.
- Bad Debt Expense:** £1,872 (this quarter), +£442 vs. prior quarter.
- Average Customer Balance:** £138,060 (this month), +£4,085 vs. prior month.

The dashboard also features several charts and tables:

- Customer Aging Graph:** A pie chart showing the distribution of receivables by age.
- Customer Balances:** A table showing balances by sector, including All Sectors, Financial Services, Healthcare, Insurance, and Manufacturing.
- Top 10 Debtors:** A pie chart showing the top 10 debtors, including Land Promotor, Consultancy Services, and others.
- Aged Debtors:** A detailed table listing debtors with columns for Invoice Date, Customer Name, Invoice, GL Posting Date, Invoice Date, Due Date, Txn Currency, Txn amount, and Days aged.

# Core financials

Automate complex processes and multi-dimensional data analysis

Slash your close time by 50% and accelerate your finance team's productivity. With accounts payable software by Sage Intacct, your business saves time through the automation of manual processes and eliminating inefficient workflows. Just point and click to configure approvals processes that work for your organisation.

## Accounts payable

Streamline workflows across the AP cycle with speed and efficiency.

## Accounts receivable

Automate invoicing and collections process to accelerate your cash cycle.

## Cash management

track multiple accounts with real-time visibility and easy reconciliations.

## General ledger

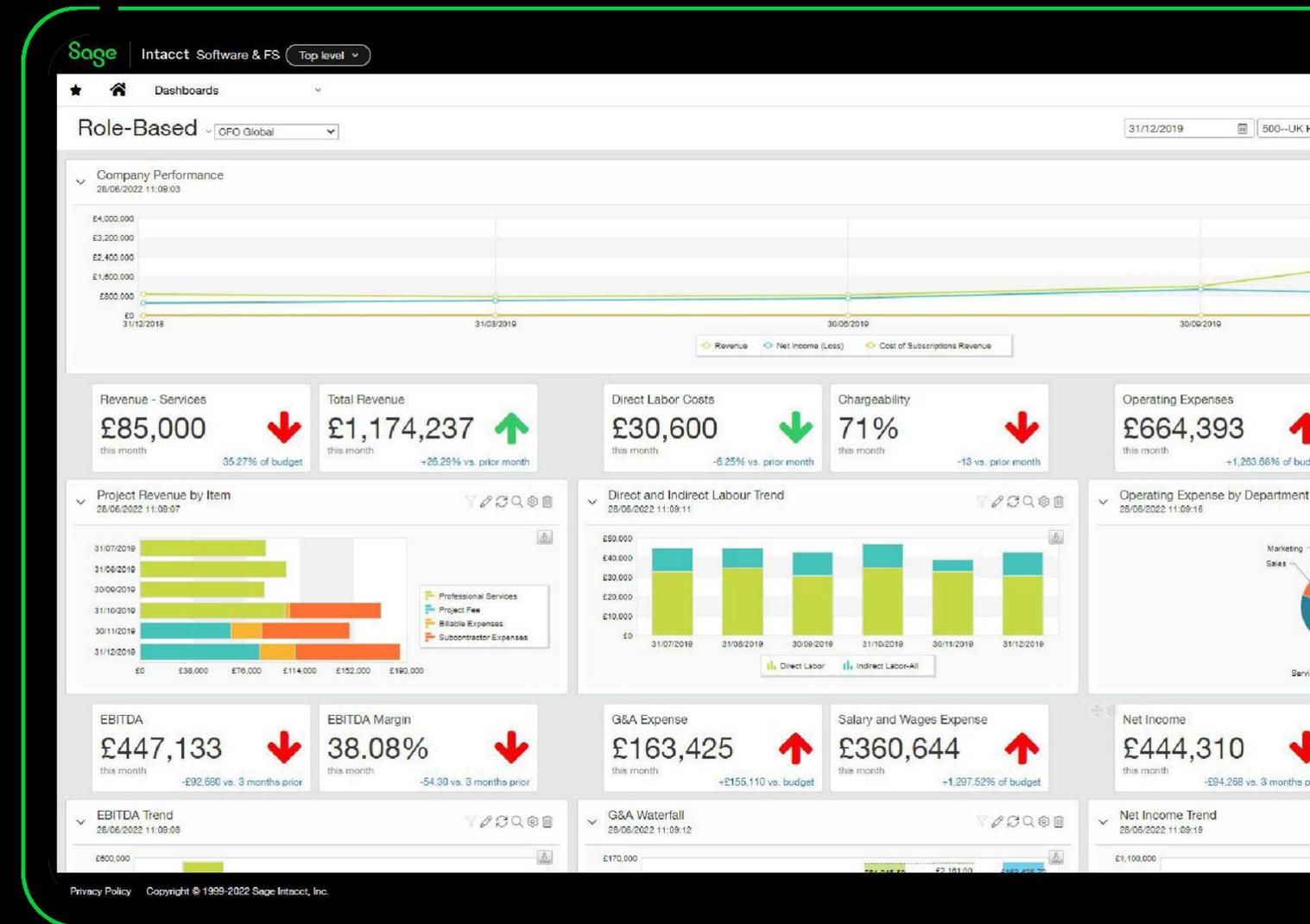
Multiple entities, currencies, and geographies that can be consolidated in minutes.

## Order management

Automate complex, high-volume quote-to-cash cycles and improve profitability.

## Purchasing

Achieve speed, accuracy, and visibility with structured transactions and approvals.



# Dashboards and reporting

Intuitive dashboards that give fast, rich financial and operational performance

Save 40+ hours monthly on financial reporting and cut time spent checking data accuracy by 75%. With financial reports from Sage Intacct, you get the agility and flexibility to quickly slice and dice the details that matter to all key stakeholders—investors, executives, sales, finance, and other departments. Reach peak performance with fast answers for confident decision-making.

## Data into insight

the innovative general ledger includes eight dimensions to capture the business context of your transactions, operational measures, and budgets. that means you can quickly access or create reports that analyse real-time business performance by business drivers—without managing a complex chart of accounts.

## Rich financial reports

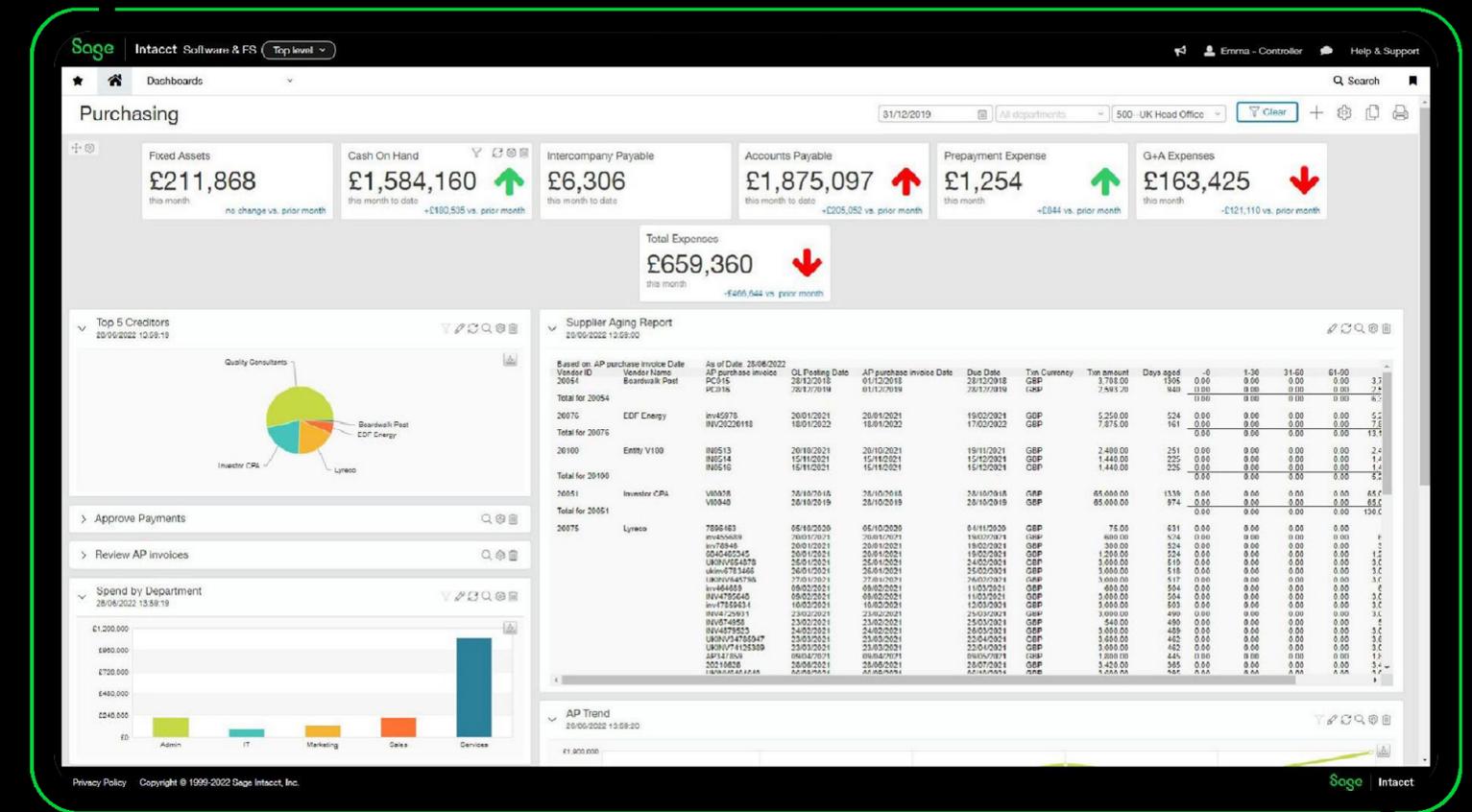
With Sage Intacct, financial reporting and analysis options are almost limitless. From comparing operational statistics with financial metrics, checking summary roll-up figures for multiple entities—even if it's only mid-month, drilling down to source transactions for granular transparency instantly, to flagging trends and spotting exceptions with powerful report visualisations.

## Improve business agility

With all your financial and operational data in one place, the best-in-class multi-dimensional visibility from Sage Intacct lets you slash time spent checking your financial data accuracy, so you can start making impactful strategic decisions.

## Dive deeper

the interactive custom report writer from Sage Intacct lets you easily create real-time reports that tackle your toughest reporting needs. get the insights you need in seconds to address complex issues and respond to market changes.



# Billing

Smart solutions to automate complex revenue and billing processes

When it comes to subscriptions, specialised contracts, recurring billing services and the added complexities of compliance, Sage Intacct is the cloud solution finance trusts—managing revenue complexities the intelligent, automated, and faster way. We provide automated workflows, smart revenue recognition, and seamless data flows that streamline the revenue cycle across your organisation.

## Contract and subscription billing

Streamline workflows across the Order to Cash cycle with speed and efficiency.

## Project costing and billing

Bid smarter and bill faster with less revenue leakage.

## Revenue recognition

Automate complex revenue accounting, configure expense amortisation and more.



# Platform

Built-in tools to help business grow

Infrastructure solutions to give you an extra edge over the competition, be that in efficiency, cost savings or better decision-making across the business—Sage Intacct Platform Services is your ticket to making user expectations a reality.

## Platform services

Create solutions precisely tuned to individual business needs.

## Web-services API

Easily integrate with other best-in-class solutions.

## Salesforce integration

Connect finance and sales—fuel growth and accelerate revenue.



# Advanced functionality

Flexible additional modules for total financial management

You're always ready for what's next with additional modules.

## Fixed assets

Fixed assets and core accounting creates an automated asset management system.

## Inventory management

track, value, and manage stock while maintaining accuracy at every step.

## Multi-entity and global consolidations

Easily manage complex financials for multiple locations and entities.

## Project accounting

Manage costs and revenue, keep projects on time, and maintain profitability.

## Revenue recognition

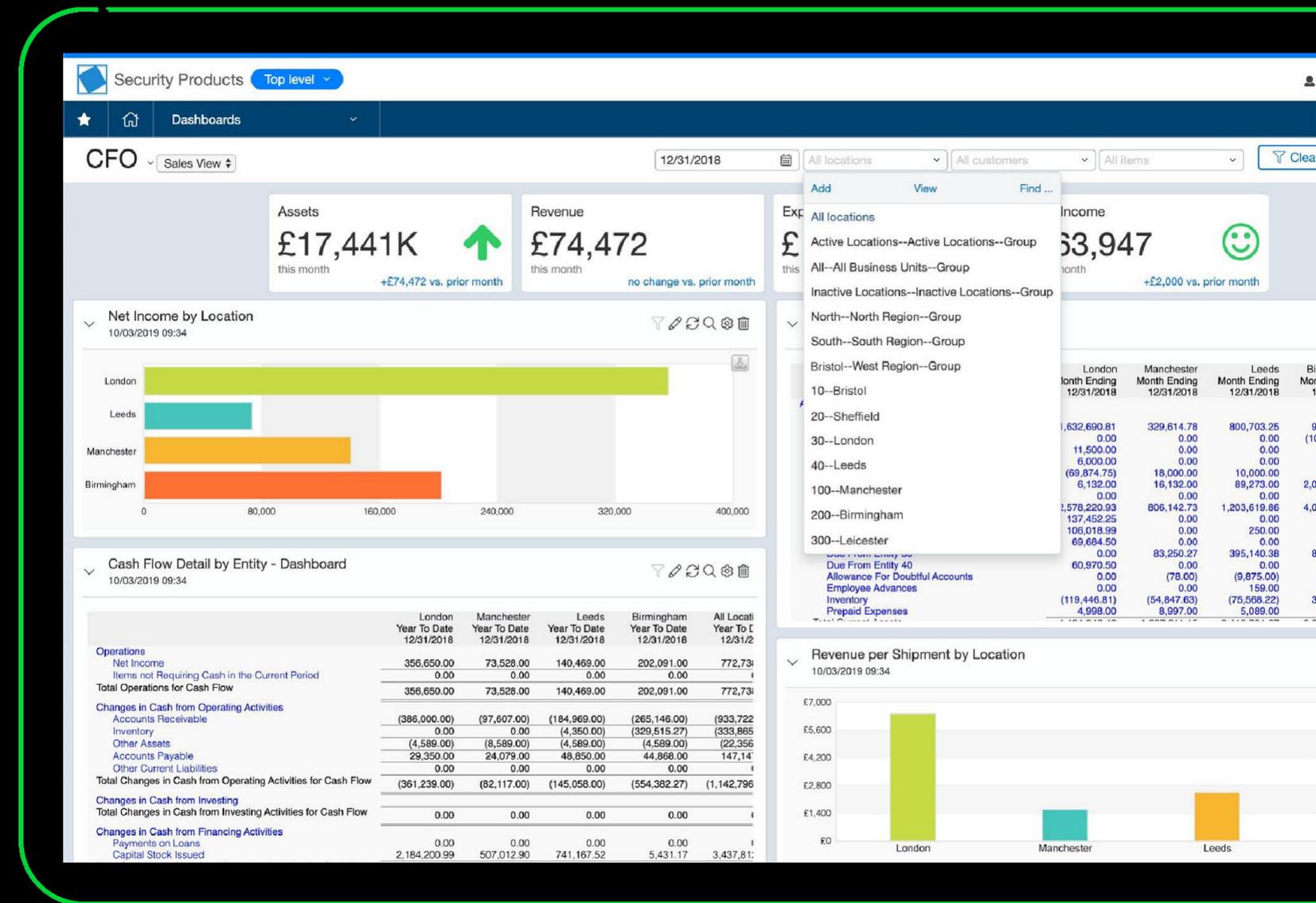
Account for multiple revenue types—from subscriptions, to licenses, to services.

## Spend management

take care of company purchasing vs budgets and never exceed spending caps.

## Time and expense management

Keep your team focussed on client goals, not administrative tasks.



# Industry **overviews**

no matter what industry you're in or business model you follow, your organisation is unique. Don't settle for a one-size-fits-all financial application.



## **Financial services**

Integrate data from different systems, easily monitor financials from diverse portfolios, consolidate results across multiple operating companies, and create timely, actionable reports for your board.

“Sage Intacct frees me up to be a better partner to the C-suite. I'm able to get into analysis for strategic planning rather than just managing tactical financial processes because the team can handle those now without me. And that's removed a tremendous burden for me.”

—Barbra Harris, CFO, Pathway Lending



## **Hospitality**

Focus on your guests with automated financial processes, gain more insight into your hospitality business, and make decisions that'll boost profitability.

“With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. the fact that we've added 7 new entities—each with their own budgeting and financial planning requirements—without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities.”

—tamara Crawford, CFO, tetherow



## **Software-as-a-Service (SaaS)**

Automate even the most complicated financial processes, adapt new changes faster, and deliver flexible reporting in your rapidly growing business.

“Sage Intacct is definitely improving our subscription billing accuracy and timeliness based on complex contracts and unique pricing models, and we have much better forecasting and analytics. We're on track to cut our time to invoice in half.”

—Sandy Burns, Vice President of Finance, CloudCheckr

# Industry **overviews**



## **Business services**

With a large amount of diverse financial tasks, the need to constantly adapt to customers and the market—having Sage Intacct in your corner helps with the volume, variety, and change.

“Sage Intacct helps us quickly process thousands of transactions every month so we can keep up with the company’s growth while minimising the need for additional headcount. Plus, our team is now motivated to further automate processes, build new customer reports, and more, because we have the bandwidth and confidence to do so.”

—Sabry Mohideen, CFO, Marathon Ventures



## **Non-profits**

With unique challenges like programme and project management, fund balancing, and complex reporting needs, Sage Intacct can help you tackle these issues with greater efficiency and managerial visibility—and less reliance on error-prone spreadsheets.

“It used to take me 16 hours every quarter to do our partial exemption VAT return; using Intacct, it now only takes me 8 hours once a quarter. It has halved the time.”

—Karyn Hood, Management accountant and company secretary, East Malling trust



## **Healthcare**

While striving to achieve scale, Sage Intacct can help you monitor performance and keep financial processes running smoothly—especially across multiple locations.

“Sage Intacct reporting is extremely time saving—there’s almost no manual data entry anymore. We’re freed up from day-to-day accounting to drill into our finances and get a better picture of what’s going on in the company.”

—Anthony Scaltreto, Manager financial analytics, Walden Behavioral Care

# Why choose Sage Intacct?

the financial management solution of choice



**150 hours** quick implementation



**1 million** application requests per day



**1 billion** API calls per month



**+70%** reducing time to close



**100 entities** consolidated in seconds



**50 billion+** financial records



Key strategic partners



**Better together**  
Sage have partnered with industry-leading companies to give you the best possible financial management solution.

# Our customer achievements



**250%**  
return-on-investment



**<6 months**  
payback



**65%**  
productivity improvement



## #1 in customer satisfaction

Sage Intacct has had the highest satisfaction, product direction and nPS scores compared to other cloud accounting peers since 2015.

**98/100**

Satisfaction rating on g2 Crowd, higher than any other ERP vendor

**2000+**

Independent and verified reviews

**Top-rated**

top-rated Enterprise Resource Planning solution in 2021 by trustRadius



# An award-winning ERP solution



Visionary by gartner Cloud Financial Management



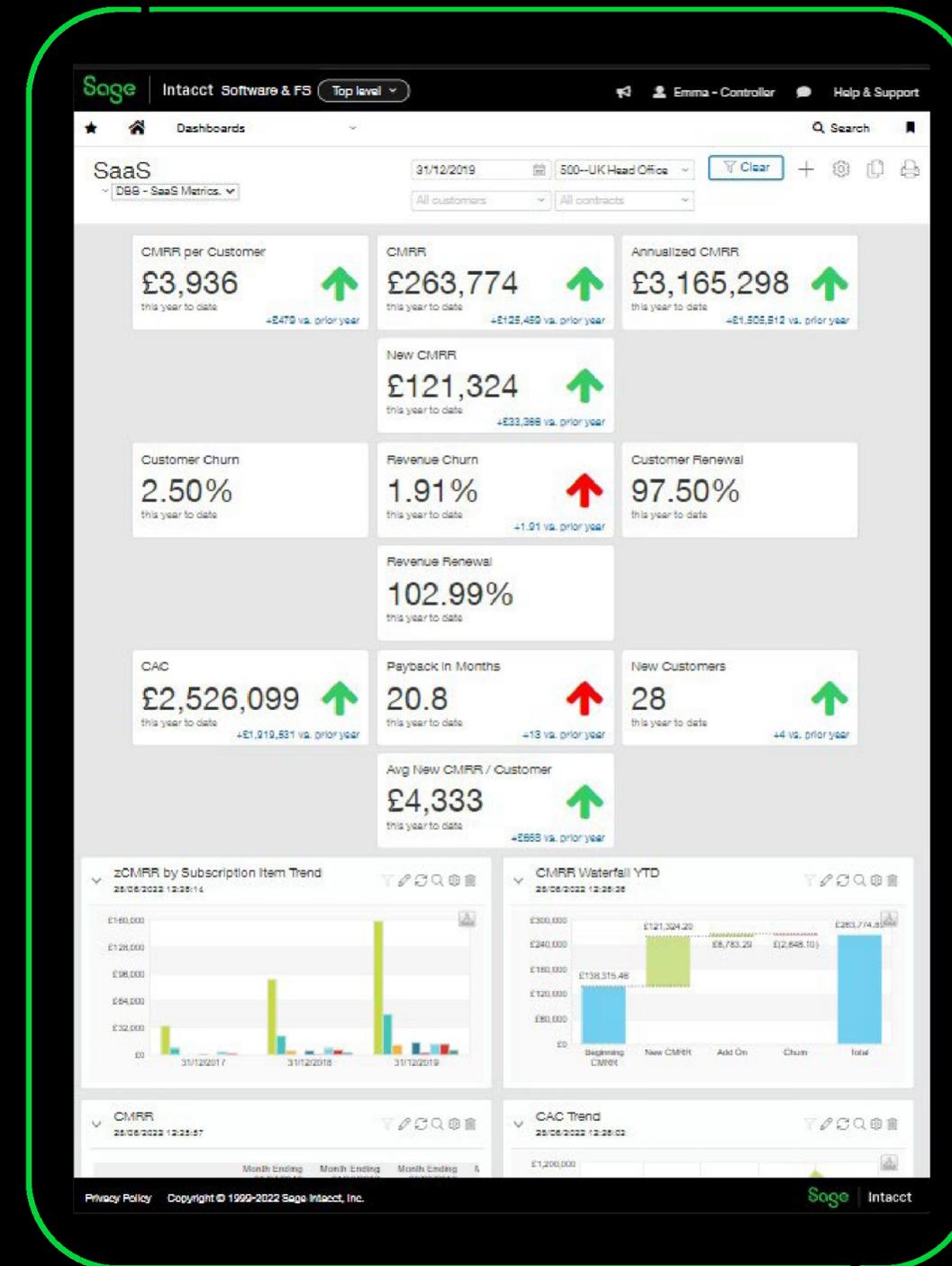
#1 ERP solution by trust Radius



#1 by g2 Customer Satisfaction



Platinum ISV to Salesforce



# Best-of-breed finance meets modular and scalable HR

nurture talent, encourage collaboration, engage your workforce, and take care of all your HR and People needs with one of our HR solutions.

## **Sage HR**

Help your team perform their best with Sage HR—an intuitive, adaptable, and modular solution built for SMEs.

It automates your people processes, freeing up HR's time to focus on core business activities and delivering better employee experiences.



## **Sage People**

Embrace new ways of working with Sage People. Built on Salesforce, it gives mid-sized, multi-national organisations a comprehensive, forward-looking solution to transform the entire workforce experience, improve productivity and empower leaders and HR teams to focus on growing their people and business.

# Extend the power of Sage Intacct with Sage Marketplace

Expand Sage Intacct to more areas of your business with Sage Intacct Marketplace. It offers a variety of the most innovative cloud solutions—all built to be best-in-class and integrate with Sage Intacct from day one.

## **Something for everyone**

If someone in your business needs it, you'll probably find it in the Sage Intacct Marketplace. It's easier than ever to manage your subscriptions, point of sale, payroll, projects, and so much more as Sage Intacct integration helps your data automatically flow into your financials—giving you a single place to get your full financial picture.

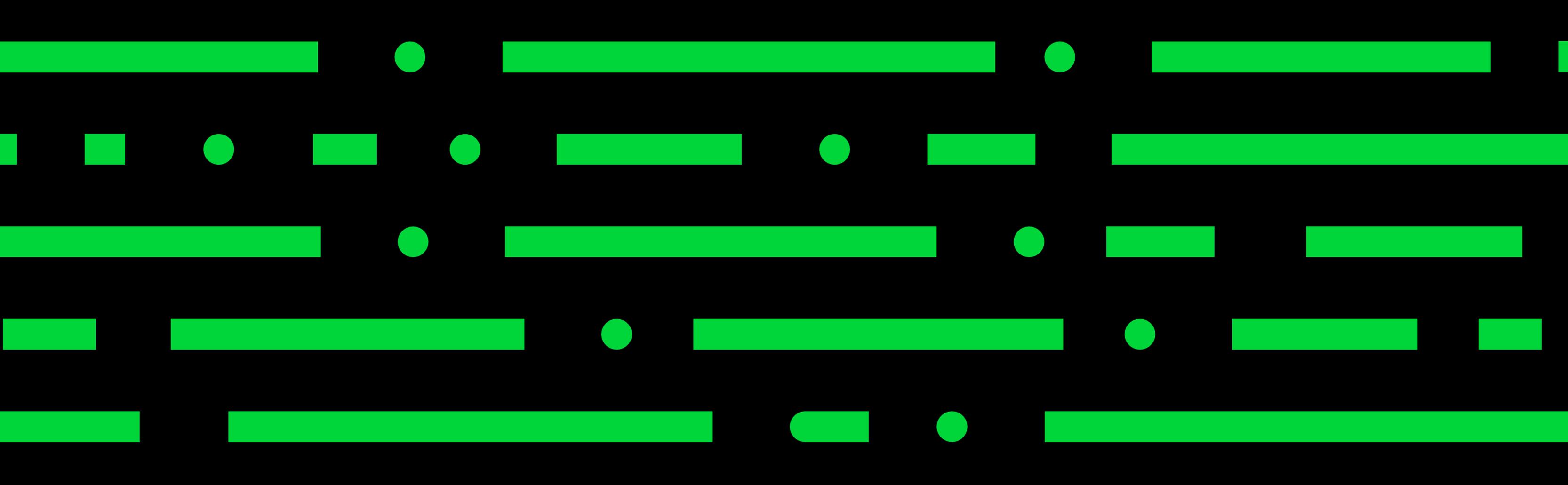
## **Future-proof your business**

If your business requirements change in the future, no problem. Unlike suite solutions, Sage Intacct lets you keep your freedom. Just visit the Sage Intacct Marketplace whenever you need to extend your Sage Intacct ecosystem.



## **Let's go shopping**

Simply search for solutions by industry, business need, or keyword. Find your favourites, and request more information.



### About Sage Intacct

Sage Intacct helps finance professionals increase efficiency and drive growth for their organisations.

How? By automating your processes so you can run your day-to-day business better—giving you greater insight and flexibility to make confident, long-term decisions, and act fast to execute changes.

[www.cpio.co.uk/sage-intacct](http://www.cpio.co.uk/sage-intacct)  
0344 880 6140

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