



Product Brochure

# Sage X3— More than a traditional ERP

Sage

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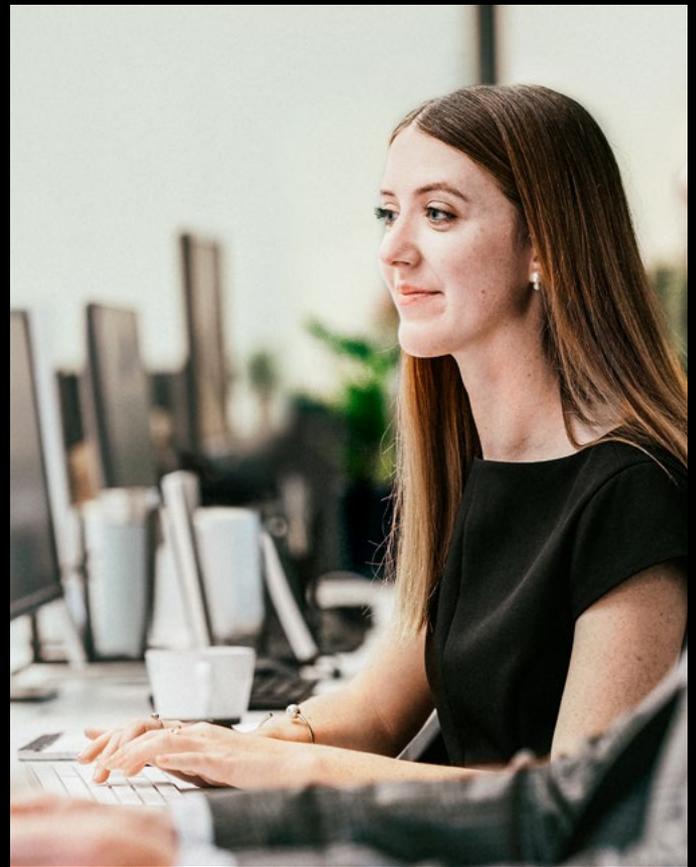


# Embrace change at speed

Sage X3 helps businesses thrive and stay competitive in the face of growing complexity and competitive pressures. This complete business management solution transforms how you manage operations, processes, and people, allowing you to respond faster to changing customer demands.

Sage X3 is faster, more intuitive and tailored than conventional ERP. Sage X3 is available through multiple cloud deployment options giving you the flexibility to choose the service offering that works for your organisation.

- Thrive as a global business.
- Gain faster business insight.
- Tailor your experience.
- Intuitively manage operations.
- Generate industry-leading ROI.
- Learn more.



“We’ve reduced our inventory carrying costs by 30%—that represents nearly \$500,000 in cash freed up. Inventory turns are up by 20%. The time to produce a custom quote is down by 75% and we added over 100 customers in one year.”

**Rich Sade**

Vice President and COO, S&S Hinge Company, Chicago, IL



“We have more than 40,000 part numbers, thousands of customers, and dozens of locations. It is vital to our success that we have the products our customers want available when and where they want them. Sage X3 helps us do that.”

**Rich Unterbrink**

IT Manager, Russell Sigler Inc., Phoenix, AZ

# Thrive as a global business

React more quickly to changing customer demands while maintaining control.

**With Sage X3 you can:**

- Achieve faster customer response times by running an agile, connected organisation across multiple companies, business units and sites.
- Maintain one system of records across globally distributed operations for accurate planning and forecasting.
- Maintain local compliance with multi-currency, multi-ledger, multi-legislation and multi-language functionalities.
- Streamline international transactions and invoicing, adhering to local banking formats, and consolidate foreign operations for simpler financial reporting.
- Automate tax declarative processes, from translations to electronic submissions, and adhere to local requirements.



# Gain faster business insight

Increase customer satisfaction and remove administrative burden with faster, more flexible, and more efficient processes powered by data.

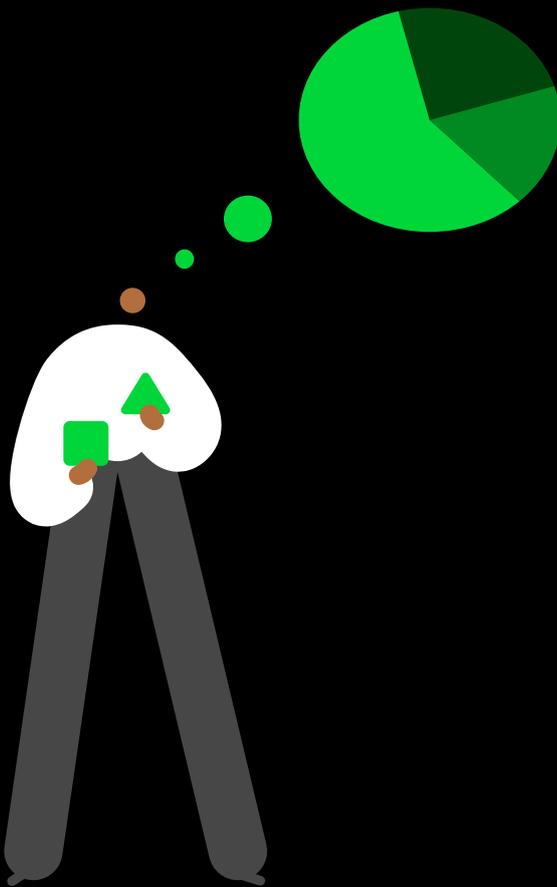
## With Sage X3 you can:

- Generate insight with data across multiple machines and sources and create consistent analytical models.
- Give your team personalised information with access to live dashboards customised for specific business roles to monitor performance and alert them to abnormalities in the business.
- Create customisable scoreboards for individual business roles; navigate up and down the audit trail to manage risks.
- Distribute consistent reports across the organisation, trigger alerts and workflows based on KPIs; enable collaboration to make better decisions.
- Stay compliant with local data regulations such as the General Data Protection Regulation (GDPR).

“The allocation logic in X3 helps us optimise our fulfilment process by finding and selecting the orders that we can ship complete based on the stock we have on hand.”

## John Hill

Vice President of Administration, Carson Home Accents, Pennsylvania



# Tailor your experience

Enable your team to work smarter and more efficiently with a modular and flexible system that will grow with your business.

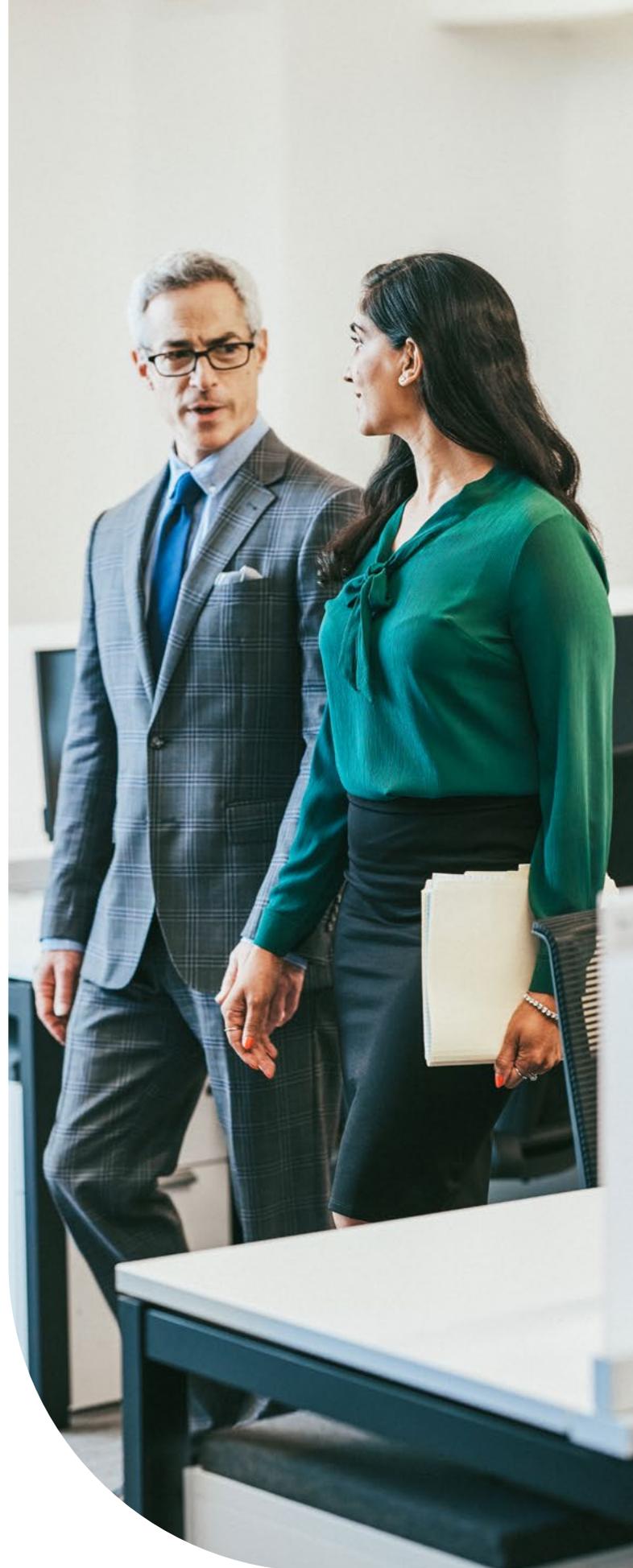
## With Sage X3 you can:

- Configure your solution to support your industry-specific processes, from manufacturing and distribution to business services.
- Create personalised user experiences for your team using powerful configuration capabilities.
- Build a custom solution by accessing specialty applications built by Sage's vibrant partner ecosystem and develop new applications using industry-leading development tools.
- Choose to run your solution in the cloud, as a Sage service, on your partner's data centre or on your own infrastructure.

“We achieved a full return on investment by the end of the first year through labour savings and improved accuracy.”

### **Marc Lefebvre**

Vice President and CIO, Ganong Bros. Limited,  
New Brunswick, Canada



# Intuitively manage operations

Stay competitive in the face of growing complexity using an end-to-end solution to manage your operations and people.

#### With Sage X3 you can:

- Streamline core processes to accelerate the management of business across procurement, manufacturing, inventory, sales, customer service and financials.
- Reduce business complexity using easy-to-use business applications that are tailored to your specific business needs.
- Drive continuous improvements with quality management non-conformance capabilities allowing you to identify issues, reduce costs and improve customer experiences.
- Improve cost management and gain better control of project profitability.
- Quickly adapt procedures to changing regulations and compliance requirements.
- Stay productive from anywhere with intuitive mobile applications allowing you to check inventory, take customer orders, approve purchases and view key performance indicators on the go.

“Sage X3 offers the best combination of functionality, technology, value, and implementation methodology of all the systems we evaluated.”

#### **Terry Steinberg**

Vice President and CIO, Acetor Corporation, New York

# Faster, more intuitive and tailored

Retain your competitive advantage and thrive by increasing agility and embracing change at speed.



## With Sage X3 you can:

- Reduce administrative burden by automating key accounting and finance tasks such as processing orders, invoicing, and managing journals.
- Enable faster production cycles and faster response time, while efficiently managing the supply chain.
- Spend more time focusing on new business services and driving out inefficiencies.
- Partner confidently with Sage, a champion of business builders for over 30 years that now serves over 3 million customers across 25 countries.
- Operate efficiently with a global partner network and services team offering world-class support.



1. Forrester 2016 total economic impact analysis of Enterprise Management points to risk-adjusted benefits of \$1,722,180 over three years versus implementation and operating costs of \$620,870, equating to a net present value (NPV) of \$1,101,310 for a Sage cloud subscription. The risk-adjusted ROI was a very favourable 177%, and the payback period was a quick five months on average for Enterprise Management customers participating in the research.



“The proof is in the numbers. Empire has grown over 300% since implementing Sage X3. We saw immediate performance increases, including a 30% reduction in productive labour and consolidation of an entire warehouse facility footprint, and annual savings of around \$400,000.”

**Robert Turtledove**

President and CEO at Empire Candle Co, Kansas City, KS

# Sage X3 solution overview



## Financial Management

- Budgets and accounting
- Fixed assets
- Financial reporting
- Dashboards



## Supply Chain Management

- Purchasing
- Inventory and warehousing
- Sales
- Customer service



## Production Management

- BOM and production planning
- Shop floor control
- Quality control
- Non-conformance



## Project Management

- Project definition
- Project execution
- Time sheet
- Financial tracking

## Cloud



## Mobile



Windows 10



A Sage partner



<https://www.cpio.co.uk/>

CPIO is a leading technology solution partner based in the UK. We help organisations to implement business software and IT solutions to improve efficiency and overall performance.

**Focus on what matters most: delivering high quality products and services.**

Uncover the real benefits of automation and data exchange.

Visit [sage.com/erp](https://sage.com/erp) to schedule a demo. Discover how the scalability of Sage Business Cloud Sage X3 can help you reduce business complexity and thrive.

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The Sage logo, consisting of the word 'Sage' in a white, serif font.