

GET IN TOUCH TO FIND OUT MORE

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### WHY CHOOSE CPIO FOR CLOUD

Understandably, CPIo has a dedicated team of industry experts to cover our cloud solutions. This team is part of a much wider technical infrastructure team who work side by side to develop a strategy and an architecture that fits your organisation's objectives.

And when you take that team in the context of CPIo's wider business expertise then CPIo Cloud is designed with the entire business in mind. CPIo has over 26 years of experience in the delivery of business applications solutions such as ERP and CRM, delivered from the ground up by our combined team of application and technical consultants. This experience gives us a great insight into what technical infrastructure is needed to deliver modern business software solutions.

Beyond this it is all about passion; CPIo is passionate about using technology to really transform your organisation. We want to develop creative, innovative solutions that work, deliver rapid ROI and offer an organisation the flexibility to face the future – whatever that may look like.

Finally, we understand that being technically capable doesn't necessarily mean that it always makes someone easy to deal with. CPIo employees have a laser focus on delivering a good all round customer experience so you'll always find our team is professional, easy to talk to and very keen to help.

### YOUR CONCERNS ANSWERED

CPIo offers you a range of services to build a cloud offering that suits your business. Our objective is quite simply to take away the headache of running IT and allow you the time and resource to get on with running your real business, developing the business systems and associated functionality, not maintaining it. We can help you to move your organisation towards one that makes the most of technology; an organisation that is creative, pioneering and successful.

CPIo Cloud Services has been designed to ensure that it can confidently cover all of those "what if" situations that you may think of. If you would like to explore your options for cloud, in whatever guise, CPIo's team of technical experts can listen and talk you through the viable solutions available.



## CPIO CLOUD SERVICES



### GET IN TOUCH

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## CUSTOMER STORY

### SKILLBOND BUILDS A DIGITAL FUTURE WITH CPIO CLOUD SERVICES

The drivers for a move from on premise to a fully hosted service vary from company to company. For dental services supplier Skillbond, the decision to go hosted with CPIo Cloud Services was primarily driven by the need to improve business continuity and to deliver security of service in an increasingly technology driven market. The incidental benefits, however, have been compelling – from a reduced total cost of ownership (TCO) to access to the latest software versions and technology innovation. With a stable, up to date core infrastructure in place, Skillbond is now working with CPIo in its delivery of Cloud Services to further develop its latest customer offering – a digital manufacturing service.



CPIO'S EXPERTISE IS BRILLIANT...FROM SINGLE SOURCE OF SUPPORT TO TCO AND TECHNICAL INNOVATION, CPIO IS OUR FIRST PORT OF CALL. WE WANTED SOMEONE TO TAKE THE IT HEADACHE AWAY SO WE COULD FOCUS ON OTHER THINGS – INCLUDING THE NEW DIGITAL BUSINESS – WHILE DELIVERING SECURITY OF SERVICE. AND THAT IS WHAT WE HAVE ACHIEVED WITH CPIO, 100%.

PAUL HUMPHREY  
FINANCIAL DIRECTOR AT  
SKILLBOND DIRECT.



### BENEFITS AT A GLANCE

- Flexible to fit your needs, easy to change
- No capital investment needed upfront
- Fixed price per user per month for easy budgeting
- Greater resiliency and uptime guaranteed
- Access to your system 24/7, from anywhere
- Highly secure and always compliant
- Start small and grow over time
- No further hardware investment needed



Cloud isn't an 'either- or' strategy. Cloud is all about flexibility and using technology to get the results you need for your business, as and when you need them.

You don't need to decide to go one way or another straight away but rather determine a technology strategy that can grow, develop and flex with your business, using a mix of technology that is right for you.

At CPIO we listen to you to determine what is important to your business, your preferences, your challenges and your goals to help build a picture of how technology could enhance your business. We offer advice based on what you want your business to look and feel like, not on what is trending.

Those clients who have already chosen to move into the cloud often cite the lack of dedicated IT resource on their site, the need for greater resiliency and the spiralling costs of technology as some of the reasons why they made the leap. But there are so many other considerations when looking to the cloud.

There is no doubt that maintaining an IT strategy will be costing you a significant amount of money. Perhaps you have an in-house team that you would like to see be more proactive, a sub-contract resource that doesn't offer you the control that you need or you are juggling IT responsibilities with your day job? Cloud can give you a lower total cost of ownership and the confidence of solid delivery of your business-critical solutions.

The seemingly continuous upgrading and updating of systems to keep you competitive can be exhausting and costly, often at a time when a business least needs to invest. Within CPIO Cloud Services we can cover the administration and management of your solutions with no disruption to your business meaning that you are always running optimal software on optimal infrastructure.

By failing to stay up to date with technology, software or essential maintenance your organisation is also opening itself up to greater risk. Not only are security issues a genuine concern, but experience tells us that many companies underestimate what it would take to get their systems back online should disaster strike. CPIO Cloud deploys a leading edge mix of enterprise hardware and infrastructure software technologies, delivering highly capable failover and load balancing features to the entire platform. A two stage enhanced backup solution with offsite replication of data every day is offered as standard, with our services also extending to offer comprehensive disaster recovery options for those sites who feel they are not yet ready to take on a live cloud solution.

Whatever option you choose you can pay a single fixed price per user per month which makes budgeting easy and free from nasty surprises. What's more you'll benefit from lower running costs as you take advantage of economies of scale within the CPIO model.

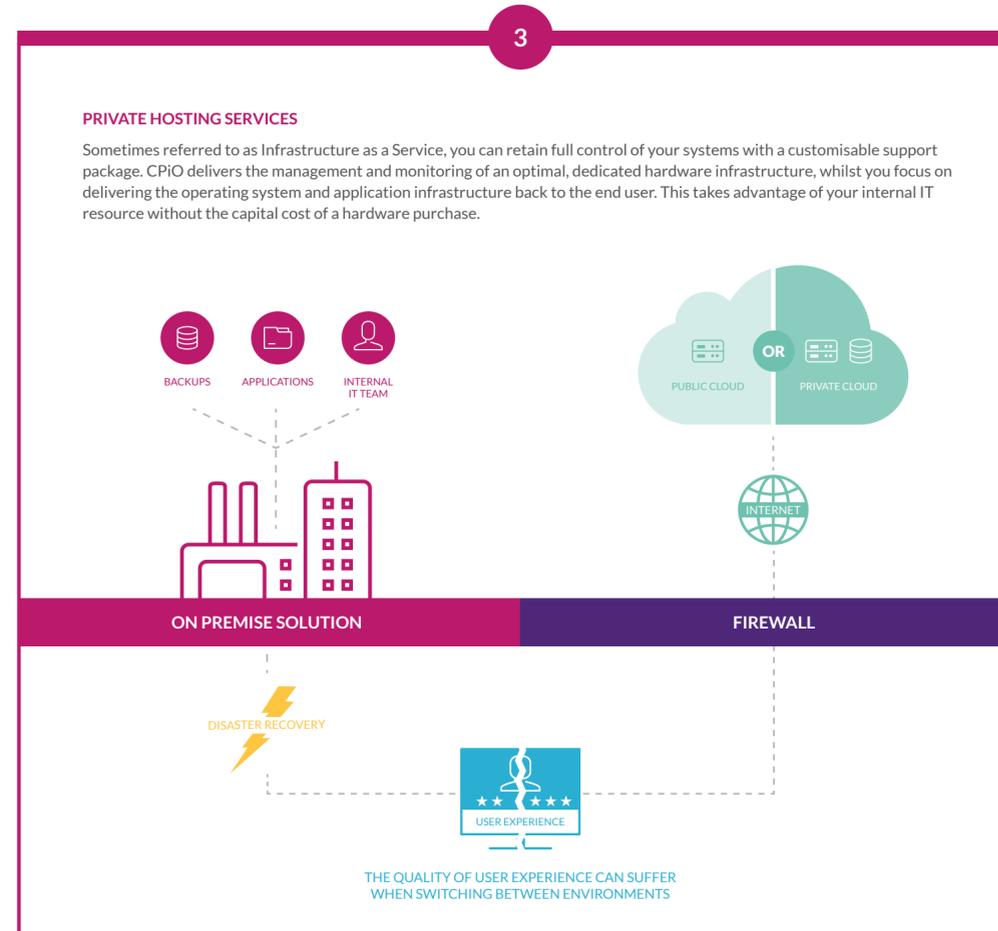
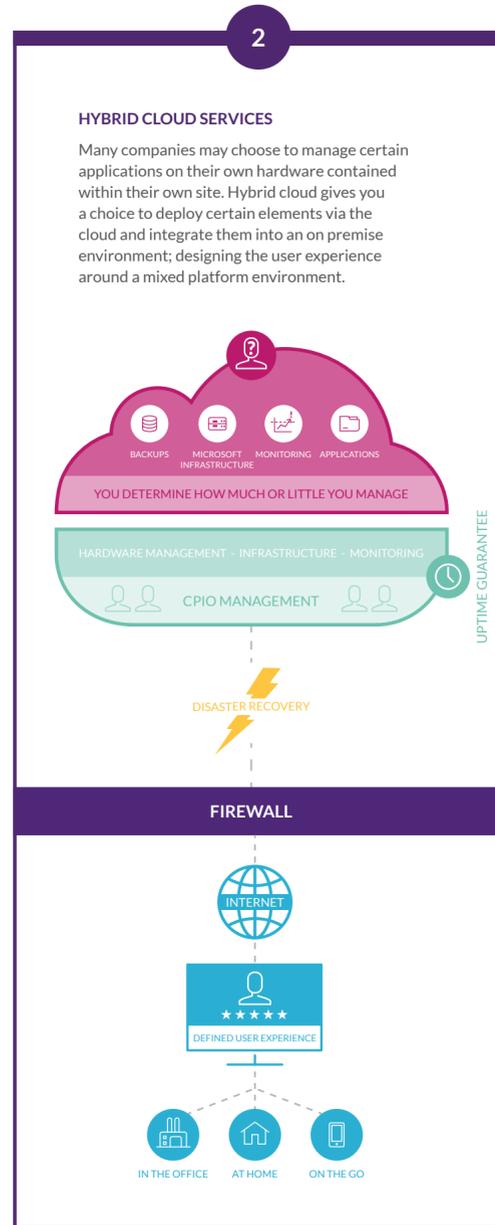
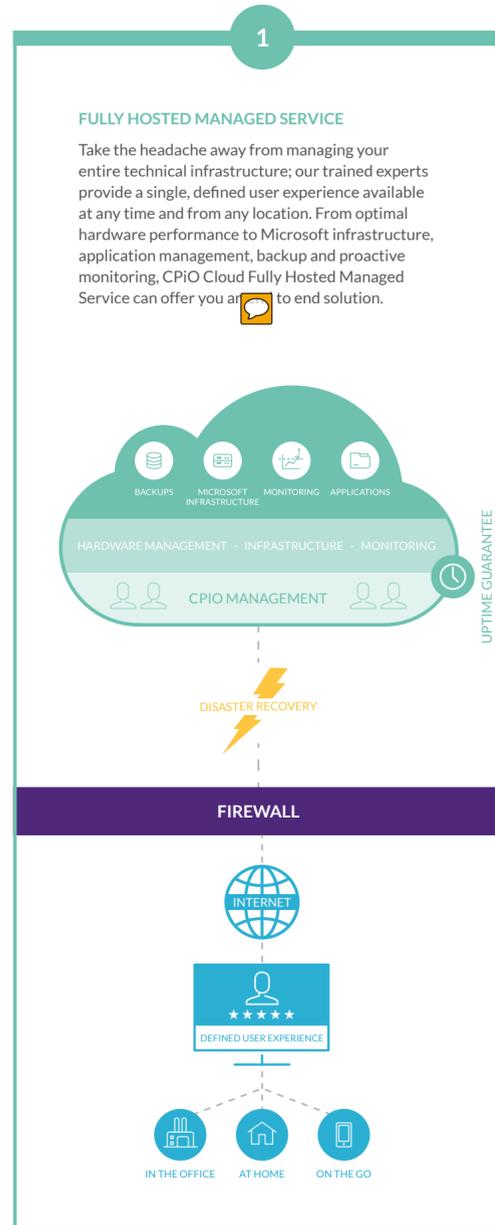
**CPIO CLOUD SERVICES CAN RELEASE YOU FROM THE MAINTENANCE OF IT AND HELP YOU DEVELOP A PROACTIVE TECHNOLOGY STRATEGY THAT ACTUALLY UNDERPINS WHAT YOU DO BEST – RUNNING A SUCCESSFUL ORGANISATION.**

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“ CPIO CLOUD SERVICES' SUPPORT AND RESPONSIVENESS ARE SECOND TO NONE. THE COMPANY'S BROAD EXPERTISE COMBINED WITH PROACTIVE ATTITUDE IS MAKING US FAR MORE CONFIDENT; WE HAVE THE INFRASTRUCTURE STABILITY WE WERE LACKING BEFORE WHICH IS DELIVERING NOT ONLY A STABLE DAY TO DAY BUSINESS ENVIRONMENT BUT ALSO FAR MORE EFFECTIVE BUSINESS CONTINUITY AND DISASTER RECOVERY.

MAR RAINSBY IT MANAGER AT AMARYLLIS ”

